

### **S&N Metall UG GmbH**

Welcome to a brief company presentation



## Agenda

- Introduction
- Portfolio:
  From project planning to project acceptance
- Cooperation: Presentation of the possibilities
  - Example Slovakia
  - Example West Europe
- Conclusion



### Introduction

- Global expertise in plant construction and mechanical engineering:
  - a) Power plants
  - b) Mining, processing and handling equipment
  - c) General steel construction
  - d) Vehicle manufacturing





### **Portfolio**

# From project planning to project acceptance



### **Portfolio**

- Planning and Consulting
  - Preliminary studies
  - Economic and feasibility studies
  - Specification of conception
  - Development
- Technical Services
- Engineering
  - Detailed and overall planning
  - Construction
  - Documentation



### **Portfolio**

- Project Management
  - Procurement and production
  - Internal and external production (locally also)
  - Hydraulic systems
  - Pneumatic systems
  - Pre-assebbly
  - Quality Management System
  - Acceptance procedure
- Shipping
  - around the world



## Cooperation

### Presentation of the possibilities



## **Example**

### Slovakia



- The Slovakian company:
  - One of the main freight wagon and bogie manufacturer in Europe
  - Over 85 years of experience in theengineering industry
- Company objectives:
  - Development, manufacture and sale of rail cars and their parts
  - Maintenance and repair of rail cars
  - Automated data processing software assignment
  - Metal processing
  - Working with cranes and excavators
  - Road haulage



- Production of:
  - Wagons and wagon subgroups
  - Bogies and bogie subgroups
  - Stable and mobile pressure vessels
  - Mechanicaland pneumatic braking systems for rail vehicles
  - Specific production equipment
  - Products of mechanical engineering



- Production program
  - Freight wagons
    - Flat wagons (Rgs, Res, Rnss, Samms etc)
    - Intermodal wagons (Sgnss 60', Sggrs/ss 80', Slpss, Sdgnss etc)
    - High-sided and covered wagons (Hbbillns, Shimmns, Fans, Falrrs etc)
    - Tank wagons (Zacens 38,5m³, Zacns 45/52/54/59...m³ etc)
    - Special wagons (Laes, Laaps, Smmnps, Talns 85m³ etc)
  - Bogies
    - TVP 2007
    - Y25 Ls(s), Y25 Lsd1, Y25 Ls1-K etc
    - BA 715, BA 716, BA 714.3



- Quality certificates:
  - Quality management system ISO 9001:2000
  - Quality management system ISO 9001:2008
  - EN ISO 3834-2 (SVV Prague)
  - EN ISO 3834-2, AD 2000-Data sheet HP 0/TRT 009 (TÜV South Germany, Munich)
  - DIN EN 15085-2 (SLV Hannover)
  - etc



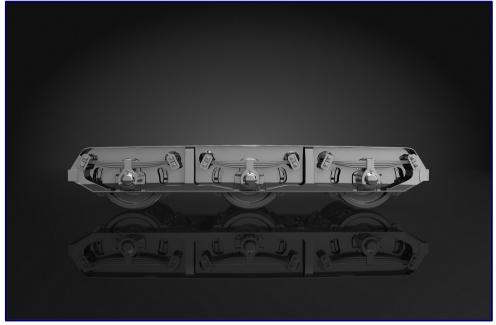




Chassis Y25 LS1-K (for freight wagons with an axle load of 22,5 t)

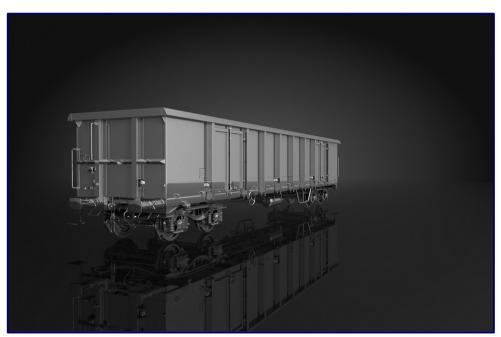






Chassis BA 714 3 (for freight wagons with an axle load of 22,5 t)



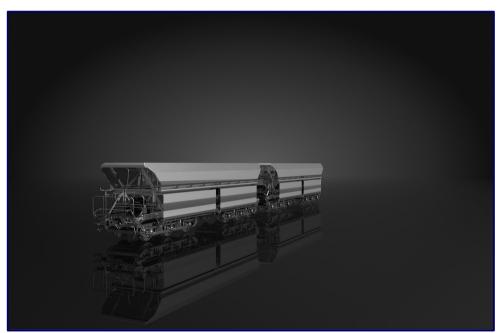


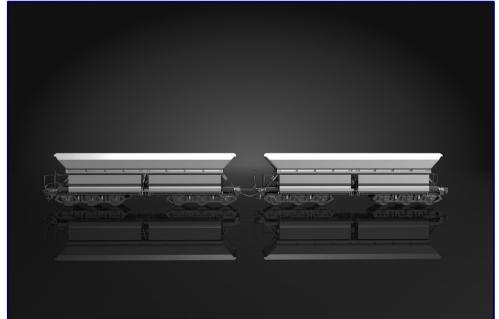


#### **EANOSS**

(transport of bulk material: scrap iron, coal, coke, sand, etc)



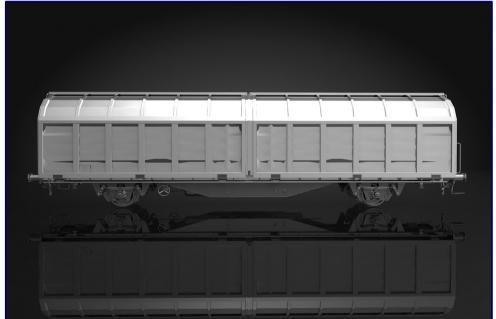




FALRRS (intended for transport of ore)





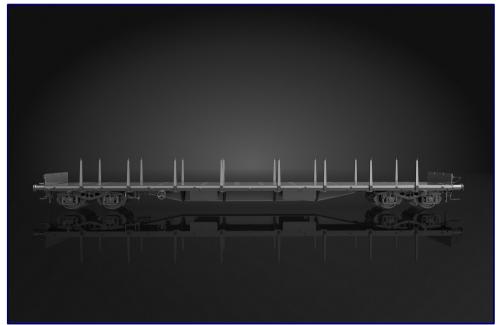


**HBBILLNS** 

(transport of weather-sensitive, large volume goods and goods in pallets)







RNSS (transport of metallurgical material)







TALNS (transport of bulk materials with double-sided self-discharge)



## **Example**

### **West Europe**



### Kooperation: West-EU

- The Western European company:
  - Founded in 2011, over 6000 full-time employees
  - European leader in railcar industry
- Product and service range:
  - Rail car manufacturing
  - Component manufacturing
  - Transport services
  - Rail car Leasing & Fleet Management



### **Kooperation: West-EU**

- International quality standard norms:
  - TSI 2006/861/CE Technical specifications for interoperability,
  - CUU Norms (AVV for Germany) Uniform agreement for using railways wagons,
  - RID 2007 Regulations for transporting dangerous products,
  - SR EN 12663 Dimension requirements of the structure of railway vehicles,
  - SR EN 14731 Welding co-ordination, attributions and responsibilities,
  - DIN EN ISO-15607 Requirements and qualifications of welding methods for metallic materials,
  - SR EN 15085 Welding of the railway components and vehicles,
  - etc



### **Kooperation: West-EU**

- The most important references:
  - Arad Tram: complete modernisation of Arad Tram lines
  - National Roads: upgrading of regional roads and highways
  - Rail Infrastructure: Rail system modernization, including replacement of 360 bridges
  - Arad Water Treatment Plant: assembly and installation
  - Arad Sewer: modernization of Arad sewage system, funded by World Bank
  - Timisoria Airport: expansion of the existing airstrip and the park stage
  - etc



## **Example: West-EU**



Intermodal wagon



Tank wagon



**Flat wagon** 



**Steel Product wagon** 



## **Example: West-EU**



**Box wagon** 



**Hopper** 



**Special wagon** 



### Conclusion



### Conclusion

- What can we offer?
  - Customer focus
  - Project Experience
  - Reliability
  - Competence
  - and much more...
- ...To ensure that your project is successful!



## Thank you

for your attention